Happy 40th (Ruby) Anniversary

HomeFirst Services was incorporated in 1980 as a 501(c)(3) nonprofit corporation as Emergency Housing Consortium. We truly are a grassroots organization as the founders were a group of voluntary community leaders who rallied together to find housing for nine families rendered homeless by a fire. We’ve gone through a couple of name changes since then—EHCLifeBuilders and now HomeFirst Services, but the core mission has remained consistent for four decades. Provide an invaluable service to the community by working tirelessly to eliminate homelessness in Santa Clara County. In essence our vision has always been to end homelessness.

Board of Directors

**FY19-20**
- **Executive Committee Chair**
  - Nicholas Dinh
- **Vice Chair/Treasurer**
  - Jonathan Joannides
- **Secretary**
  - Courtney Behm
- **Audit Committee Chair**
  - Sri Venkat
- **Development Committee Chair**
  - Oliver Roll

**Members at Large**
- Paul Fong
- Melanie Harrell
- Scott LeFaver
- Rebecca Möller
- Suzy Papazian
- Brian Piller
- Vidya Raman
- Michele Ryan
- Leonard “Len” Shen
- Hafiza Jameela Stratton

**FY20-21**
- **Executive Committee Chair**
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- **Vice Chair/Secretary**
  - Courtney Behm
- **Treasurer**
  - Suresh Bhat
- **Audit Committee Chair**
  - Sri Venkat
- **Development Committee Chair**
  - Oliver Roll

**Members at Large**
- Logan Carrington
- Paul Fong
- Melanie Harrell
- Scott LeFaver
- Rebecca Möller
- Suzy Papazian
- Vidya Raman
- Michele Ryan
- Leonard “Len” Shen
- Hafiza Jameela Stratton

Executive Leadership Team

- **Andrea Urton**
  - Chief Executive Officer
- **René Ramirez**
  - Chief Operating Officer
- **Stephanie Demos**
  - Chief MarComm Officer
- **Lori Smith**
  - Chief Development Officer
- **Art Stein**
  - Chief Financial Officer

**NOTE:**
Until the end of FY19-20, i.e. June 30, 2020, Lori Smith was Director of Development reporting to Stephanie Demos as CDO.

Effective July 1, 2020 Lori was promoted to Chief Development Officer and Stephanie became Chief Marketing Communications Officer.
“It was the best of times, it was the worst of times, it was the age of wisdom, it was the age of foolishness, it was the epoch of belief, it was the epoch of incredulity, it was the season of light, it was the season of darkness, it was the spring of hope, it was the winter of despair.”

— Charles Dickens

Who knew when this year, our 40th Anniversary, began we would be looking back to 1842 when Charles Dickens wrote this familiar quote for a way of putting into words the extraordinary times we are currently experiencing?

Frankly on July 1, 2019 when this fiscal year began things looked very positive for HomeFirst Services—solid financial and organizational health, completing one three-year strategic plan and beginning the process of a strong new plan, a healthy economy and positive trends in our goal of ending homelessness. But it is our responsibility to report out on the year that ended on June 30, 2020 from the vantage point of tremendous challenge—most relevantly, the threat of the COVID-19 virus.

We know, for sure, that there are at least 10,000 individuals of all ages, all circumstances who will go to bed tonight homeless in Santa Clara. We know that we serve more than 5,000 each year, yet it can, at times, feel like nothing more than the proverbial drop in the bucket. We know we are making a difference. We are housing individuals and families and moving hundreds of others further along the path to permanent housing. Our services span a continuum of care from prevention and street-based outreach to emergency shelter and supportive services. We are providing housing in many ways—bridge housing communities, emergency interim housing, scattered site housing alternatives, affordable housing in family living centers and permanent supportive housing.

As Spring brought COVID-19 to our doorstep, HomeFirst Services reacted swiftly to respond to the needs of our communities most vulnerable—those who are housing insecure. Unfortunately, at times this even included some of our own staff. First and foremost, we committed to maintaining safe environments for shelter guests, various program clients and staff. Read about the steps we took and how well we have fared.

As we look forward to an uncertain future, let us be inspired by another Dickens quote, less well known, but clearly relevant to who we are and what we do to find a home for everyone. “Home is a name, a word, it is a strong one; stronger than magician ever spoke, or spirit ever answered to, in the strongest conjuration.”

Lastly, thank you for all you do to support HomeFirst Services throughout the year, year after year.
In the time of COVID-19

The year 2020 presented two unique dilemmas—the worldwide spectre of the COVID-19 pandemic and a crescendo of actions and consequences in response to racial uncertainties and social injustice right here in the US. Both presented very real responses and responsibilities to HomeFirst Services—our clients, our staff, our community.

Our staff has done an incredible job against impossible odds, yet it is clear that this is a long-term reality.

We count on and appreciate the community’s continued support.

Although COVID-19 is a threat to everyone, those we serve—especially those who are unhoused or living in congregate shelters are among the most vulnerable. If they have been housing insecure for a long time their vulnerabilities are likely escalated presenting real world health threats that make them especially fragile.

Living unhoused has real world consequences to trying to maintain sanitary standards that can be preventative.

Our staff has been diligent in wearing their masks, washing their hands, maintaining social distancing and monitoring their temperatures.

- Shelters were transitioned from essentially nighttime facilities to 24/7 sites encouraging guests to stay in or immediately around. This is to minimize their contact with others for their own protection as well as that of others.

- Shelters employed high level, high quality sanitization products and protocols.

- The capacity of all shelters was reduced to enable us to keep beds separated by at least six feet from one another. This necessitated the opening of additional sites which HomeFirst Services did, in concert with the County and the City of San Jose.

- All on-site volunteering had to be temporarily suspended so meal preparation for a greatly increased number of guests fell on the BRC kitchen staff.

- Guests and staff (i.e. by definition “essential workers”) follow strictest guidelines when symptomatic.

- Free and frequent testing was offered and anyone testing positive was isolated per County standards.

- As necessary motel rooms with food delivery were utilized for those in isolation.

“We view homelessness as a human rights issue, and it’s a basic human rights principle that rights are interdependent. It’s hard—or even impossible—to go to school, to work, to vote, to keep a family together, if you don’t have food to eat, health care for body and mind, or a home to live in. Ending and preventing homelessness in America is a matter of basic social justice.”

—Maria Foscarinis Founder & Executive Director, Law Center

- Because we, too, view homelessness as a human rights issue we cannot help but view instances that disproportionately disrupt the communities we serve as relevant. Our clients and our staff were deeply affected by the deaths of George Floyd and Breonna Taylor, by the protests that followed.

- And so we published position statements to lend assurance and solidarity. We adopted a new value to our Conscious Culture—Activism as it relates to social justice and racial equity. We continue to work to show our shelter guests, clients, staff, partners and the greater community that we aspire to embody cultural humility and that we are intolerant of racism and all the inequities it represents.

- We are committed to speaking out, to taking a stand, to avoiding personal prejudices from manifesting intolerance. We are intent on continuing to learn from one another encouraging dialogue and opportunities to becoming more aware and more active.

- We challenged our staff to vote—an act that is far too often undervalued. Acknowledging that even today, not everyone is given an equal opportunity at the ballot box. We invited staff to take up to four hours paid time to complete an act of community outside of work.

- There is a long way to go, but uniquely this time—with all its despairs—is an opportunity to do what is right.
We kicked off a new 3-5 Year Strategic Planning process this year and we look forward publishing the Plan in early 2021. We continued the process even as the pandemic arrived mid-fiscal year, completing the following key steps:

**Key Steps**

1. **Discovery**—Extensive stakeholders, both internal and external, provided insight into how the agency is perceived, how are programs and service delivery are judged and so much more.

2. **Identity**—Analysis of Business Lines by Mission Impact using Matrix Mapping provided what’s working, what needs work.

3. **Analysis**—Measuring Trends and Impact to current business model and consider what we keep, what we reconsider and what we replace.

4. **Action**—Create a Strategic Business Plan with overreaching goals, strategies and tactics.

At the end of the day we continue to focus on ending homelessness, this process is to create a road map for getting there. Look for the new plan in the next few weeks. We look forward to your feedback.

One of the key discoveries in the current Strategic Planning process was how essential and elemental the team sees Conscious Culture to inform everything we do, every strategic and tactical decision we make—not just for the external world but essentially for our clients, shelter guests and staff.

We took a look at our Values:

- **Creativity**
- **Respect**
- **Excellence**
- **Responsibility**
- **Passion**
- **Teamwork**

We added a new value as especially critical for remaining a leader in providing essential services to our community as well as operating as the kind of business that is relevant, reflective of current events and a great place to work. We added:

**Activism**

The genesis for this value were many—our longtime perspective of homelessness as an issue of social justice and inequity, the social unrest of the past year and the passion our staff experiences in seeing the disparities not only our clients live, but their own lives as well. So far we have:

- Relaunched our internal Cultural Diversity and Inclusion Workgroup (CDIW), publishing quarterly internal newsletters created by employees.

- Created intentional public position statements on current events such as the killing of George Floyd and Breonna Taylor, and recently dissolved Silicon Valley Organization’s political action committee. (See example on facing page.)

- Hosted process groups for staff—at all levels—to discuss personal reactions to incidents of social justice, protests, civil unrest and more.

- Empowered all staff to take up to four hours of community engagement time for a cause or activity they are committed to supporting.
“Injustice anywhere is a threat to justice everywhere.”

Rev. Dr. Martin Luther King, Jr.

On May 25, 2020, police killed George Floyd violently and unjustly. The horror of his last minutes were captured and replayed again and again on social media. “I can’t breathe” is now an unspoken national refrain. Mr. Floyd’s death is just one of a long line of tragic reminders that it was not only for far too long black lives have not mattered. In fact, the lives of many of color have undeniably been devalued and marginalized.

We have to do better.

At HomeFirst we work daily to end homelessness, a burden disproportionately born by far too long by men, women, and children of color. This is an indispensable first.

We can do better.

We can all become allies against racial injustice. We can stand with humility and without being defensive. We can make our voices heard and extend our voices. For the men and women who know the cost of their skin, cannot walk, drive, sleep, or breathe, even oh familiar awareness, that their personal safety may at any time be threatened, we must be available and stand ready to help make a lasting change.

Dr. King said, “The time is always right to do what is right.”

We will do better. #blacklivesmatter

HomeFirst Executive Team:

Andrea Lump, CEO, René Ramotar, COO, Stephanie Denham, Director of Development & Assistant, Art Riedel, CFO, Liz Smith, Development Director & Assistant.

www.homefist.org

On March 19, Breonna Taylor, a 26-year-old EMT with dreams of becoming a nurse, was shot in the home she shared with boyfriend Kenneth Walker. Witnesses that night said that after the fatal shots were fired, she ran through the apartment to the bedroom, shouted “Mom, she killed me,” and was shot multiple times as she fell to the floor. Breonna Taylor was 26 years old. A woman, a mother, a nurse, a community volunteer, a woman who was just beginning her adult life.

This week, a jury of six people found that police officers involved in the killing of George Floyd were not criminally liable for his death. In April, the grand jury did return an indictment for “arson and deprivation of civil rights by endeavoring her neighborhoods and her mother Tamika Palmer and The George Journal,” but it is difficult to see it that way. A people’s movement against police violence has been building.

This is a moment of social upheaval. Let us be homebodies in a moment of racial injustice because it does not affect everyone equally. There are deep classes and barriers based on race, gender, ability, and more. And it is essential that we come together where we are and that we continue to stand up against injustice.

People are practicing toLouisville every night since March 19, more than 1,000 days. For the past three years, thousands of residents have been organizing, protesting, and demanding justice for Breonna Taylor. They are inspired by the power of activism and are working to make their voice heard.

As we reflect on George Floyd’s death, we can do better. We can do better because we need to do better.

#BlackLivesMatter Let’s work together to make a difference every day at work and in the community.

HomeFirst Executive Director Leadership Event.

Anita Upton, CEO, Erica Raines, COO, Stephanie Demann, CFO, Jarl Smith, Director of Development, Art Riedel, CFO, René Ramotar, COO.

www.homefirst.org

September 24, 2020
As I reflect on the past year, the word “grit” comes to mind. As a homelessness service provider, the pandemic, of course, has been the most impactful, but 2020 challenged us all in so many other ways. Wildfires turned our skies eerily red and ravaged neighboring communities, social injustice brought rage to our streets, and we once again read far too many names in our annual homeless memorial. But, in a year like no other, we also witnessed people coming together—whether it was to take our unhoused neighbors off the street or to lock arms and act against social injustice—we mustered courage at every step. I am so proud of how our HomeFirst family has risen to the occasion.

While our agency has felt the impact of unprecedented times, let me give you a ‘big picture’ overview of what we have done to continue to meet the needs of a growing constituency as more and more people are rendered housing insecure in Santa Clara County.

• We set out to strengthen our infrastructure to better support a quickly growing staff and better serve our homeless community.

• We created a robust training department to support staff development.

• We doubled our Data & Evaluation resources to better enable us in making data driven decisions, and we established a facilities department to manage properties, maintenance, food services, and fleet.

• The hiring of a Facilities Director proved to be an invaluable decision, bringing us a very talented woman in Elizabeth Macapanpan. Although we hired Elizabeth in December 2019, to lead the new Facilities Department, her expertise in infection control became critical just months later. As COVID-19 hit our community, Elizabeth led our response effort by establishing preventative measures through renewed practices and procedures, upgraded supplies and equipment, and constant leadership and support. Her guidance has made a huge impact on the safety of our staff and those we serve. With an increased population of unhoused neighbors, HomeFirst flexes to meet new demands.

• As the first wave of COVID-19 washed over us, we partnered with the City of San Jose to open several emergency shelters in a matter of days.

• We brought online expanded programming, with more wrap-around services, launched California’s first ever Bridge Housing Community and continued to tackle ending street homelessness for our Veterans.

• We were also awarded several contracts for additional interim and permanent housing programs to roll-out in FY21.

Our team was unstoppable, despite uncertainties and is un-wavered with all that remains. Our HomeFirst family has battled what seemed like insurmountable odds. Instead of running from what was happening, they become part of the solution—overcoming fear and showing up every day. And not to do easy work, but to meet each new challenge with moxie, with our homeless community in mind.

Highlights

• Grew our agency to 261 employees, up from 185 in the previous year, and expect to hit 350 in FY 2021

• Restructured our Training Department and established a Facilities Department

• Expanded our Clinical Services Department, doubling in size

• Served more than 5,000 people and housed nearly 700 in the fiscal year FY 2020

Outlook:

• Awarded Emergency Interim Housing projects that would open in Fall and Winter totaling 198 private units

• Launching an enhanced field-based Outreach Team, coupling counselors, case managers, and outreach specialist to support key encampments in San Jose

• Awarded funding to create a new Rapid Rehousing Program serving 150 households
Emergency Shelter

Without a doubt the single most impactful challenge of the year—especially on the Emergency Shelter team—was the onset of the COVID-19 pandemic beginning in April. Both the BRC and Sunnyvale permanent sites dramatically reduced headcount to enable safe social distancing at the same time as the headcount of those seeking shelter rose. Additional congregate shelter sites were added as quickly as possible. The growth in total daily shelter guest stay by site is illustrated below.

<table>
<thead>
<tr>
<th>TEMPORARY SHELTER</th>
<th>OPEN</th>
<th>CLOSE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Roosevelt</td>
<td>11/19/2019</td>
<td>4/13/2020</td>
</tr>
<tr>
<td>Camden</td>
<td>04/22/2020</td>
<td>Still open in June 2020</td>
</tr>
<tr>
<td>Parkside</td>
<td>04/01/2020</td>
<td>Still open in June 2020</td>
</tr>
<tr>
<td>South Hall</td>
<td>04/15/2020</td>
<td>Still open in June 2020</td>
</tr>
</tbody>
</table>

The Gilroy Cold Weather Shelter scheduled to open in November, opened early on 10/15/2019. A new North County Cold Weather Shelter was opened on 12/2/2019. Both were converted to 24/7 facilities and both continued in operation through the close of the fiscal year.

Additionally, throughout this period, hundreds of shelter guests were transitioned to temporary hotel room stays for isolation because of either COVID-19 exposure or vulnerability.
Support Services

The Support Services Team manage interim housing programs, deliver rapid rehousing programs and provide outreach to encampments in San Jose to identify, assess and monitor status of those living on the streets in an effort to bring them into appropriate programs.

- Street-based Outreach
- Rapid Rehousing Program
- Interim Housing Programs
- Bridge Housing Communities
- Emergency Interim Housing

Highlights

- Opened the City of San Jose’s first Bridge Housing Community (BHC) on Mabury Road. Governor Gavin Newsom and San Jose Mayor Sam Liccardo along with several City Councilmembers and Santa Clara County Supervisor Joe Simitian attended the official opening. The site, also known affectionately as a ‘tiny home’ facility, actually offers 40 individual sleeping cabins, a common building with a kitchen and pantry, computer lab, dining room and staff offices adjoined to a second building with bathrooms, showers and laundry facilities. The second site is anticipated to open by the end of the year. **This long-awaited program provides a transitional housing option for guests on their way to securing permanent housing in the near future.** At both sites dogs will be welcome providing residents with a treasured connection.

- The planning phase for two Emergency Interim Housing (EIH) sites has been finalized with our team set to open one site for single adults and a second adults-only site with some units for couples. All units have a private bathroom with a shower. Laundry, kitchen/pantry/dining, meeting space, a computer lab and dog run are also planned.

- Outreach Teams provided vital support additional support because of COVID-19, which included food and PPE distribution throughout the County.

- The Rapid Rehousing Singles Program enrolled at full capacity during the pandemic as team Housing Specialists continued to house clients successfully.

- The Housing Problem Solving (HPS) support continued to provide critical support to those already housed who need additional support, and those seeking shelter with additional HPS support.

- The Homeless Helpline received a record number of calls seeking assistance.
Clinical Services

The challenges of housing insecurity are many. Supporting the mental health of the people we serve is essential to housing stabilization. Our new Clinical Services Team offers:

- Mental Health Supportive Services
- Drug and Alcohol Counseling
- Internship Program
- Intensive Case Management
- Permanent Supportive Housing—with ongoing clinical support

Two Sides of the Story & Rethinking Some Urban Legends

Stereotypes—many unproven and unfair—persist assuming that most people who are homeless struggle with mental illness and/or substance use. This is true for only about 25% of the homeless population in the US who are chronically homeless. Homelessness for most is a result of the lack of affordable, available housing—especially in affluent Silicon Valley. Because of the cost of housing and inadequate incomes, even a temporary financial or life crisis—such as losing a job, the end of a relationship, death of a partner, or health emergency—can result in a loss of housing and homelessness. The homeless experience for this population is most often brief and non-recurring.

General or Situational Homelessness

While the pressures of being homeless can, and does at times, strain the mental health of an individual who is not chronically homeless provoking depression, PTSD and other stressors, minimal clinical intervention may be needed to help successfully navigate the journey of returning to stable employment/income, health care and housing.

HomeFirst’s Clinical Services can provide temporary respite, reframing and problem solving through the process of becoming permanently and independently housed.

Chronic Homelessness

For those who are chronically homeless (i.e. experiencing homeless for at least a year or repeatedly while struggling with a disabling condition such as serious mental illness, substance use disorder or physical disability. Once they become homeless—regardless of what immediately caused them to lose their housing—it is difficult to get back into housing and they can face long or repeated episodes of homelessness. (65% of chronically homeless individuals live on the street, in a car, park or other location not meant for human habitation.)

Clinical Services can provide crisis counseling as well as ongoing mental illness and substance use interventions to stabilize someone in need of such support on an on-going basis. A small segment may require “permanent supportive housing” which pairs a housing subsidy with case management and supportive services, is a proven solution to chronic homelessness. It has been shown to not only help people experiencing chronic homelessness achieve long-term housing stability, but also improve their health and well-being. Investments in permanent supportive housing have helped decrease the number of chronically homeless individuals.

Source: National Alliance to End Homelessness/Homelessness in America/Who Experiences Homelessness
Veterans Services

In partnership with the Department of Veterans Affairs and Santa Clara County Office of Supportive Housing, HomeFirst Services offers a comprehensive menu of services for Veterans and their families:

- Shelter services
- Support Services such as case management, housing search, benefits and employment
- Transitional Housing
- Rapid Rehousing Program
- Permanent Supportive Housing

US Navy Veteran Eric Anderson holds the key to the home he secured with the help of our Veterans Services team who he now refers to as “family.”

Kelly Sumner, Director, Veteran Services

Highlights

- Kicked off expanded Veterans Emergency Housing Assistance, a function of the Supportive Services for Veteran Families program, enabling our Veterans Team to secure emergency hotel stays for more than one hundred Veterans coming out of congregate shelters and other living environments where they faced a high risk of COVID-19 exposure—including HomeFirst Services’ own BRC.
- 184 Veterans served by the Department graduated from agency programming into permanent housing. This represents the team’s strength and success in working with local landlords to secure viable options for permanent housing. Still more were housed by the Veterans Department and continue to access services toward long term housing stabilization.
- The SSVF Shallow Subsidies initiative provides low-income Veterans a fixed rental subsidy for up to two years in areas such as Santa Clara County characterized by high rates of homelessness and low availability of affordable housing. To encourage long-term self-sufficiency through employment, renters receive the subsidy regardless of any increases in their household income.
- 214 individuals who accessed services from the Veterans Department in 2020 exited with increased or sustained income, at an average increase of $1448/month.
- 1,602 homeless veterans were housed since the 2015 launch of the “All the Way Home” campaign initiated by San Jose Mayor Sam Liccardo and Santa Clara County Supervisor Dave Cortese. Our team is proud to have played a key role in housing the vast majority of those veterans using landlord incentives so that 826 local landlords agreed to rent to homeless veterans. “We are doing our best work with a wealth of support and initiative,” said Kelly Sumner.

Please note change to the fourth bulleted point above. The original text in the print version is in error.
# Financial Summary

## A Five-Year Perspective

### REVENUE & OTHER SUPPORT

<table>
<thead>
<tr>
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<tbody>
<tr>
<td>Government grants</td>
<td>$19,343,013</td>
<td>$11,744,042</td>
<td>$9,936,519</td>
<td>$8,903,258</td>
<td>$8,371,055</td>
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<tr>
<td>Private grants &amp; contributions</td>
<td>$2,318,371</td>
<td>$1,881,104</td>
<td>$1,240,733</td>
<td>$1,484,457</td>
<td>$1,462,406</td>
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<tr>
<td>Rental income</td>
<td>$1,595,192</td>
<td>$1,205,991</td>
<td>$1,057,807</td>
<td>$871,451</td>
<td>$1,129,276</td>
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<td>Service revenue</td>
<td>$414,392</td>
<td>$657,607</td>
<td>$666,275</td>
<td></td>
<td></td>
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<tr>
<td>Donated goods, services &amp; rent</td>
<td>$1,190,596</td>
<td>$1,707,815</td>
<td>$1,367,964</td>
<td>$564,040</td>
<td>$748,814</td>
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<td>Special events</td>
<td>$122,837</td>
<td>$154,776</td>
<td>$200,461</td>
<td>$162,413</td>
<td>$436</td>
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<tr>
<td>Interest income</td>
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<td>$608</td>
<td>$292,150</td>
<td>$285,601</td>
<td>$258,995</td>
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<tr>
<td>Other revenue</td>
<td>$283,661</td>
<td>$206,463</td>
<td>$122,946</td>
<td>$726,699</td>
<td>$378,476</td>
</tr>
</tbody>
</table>

**Total Revenue** | $25,270,616 | $17,558,406 | $14,884,855 | $12,997,919 | $12,349,458 |

### EXPENSES

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<tbody>
<tr>
<td>Program services</td>
<td>$21,374,344</td>
<td>$15,172,652</td>
<td>$13,804,944</td>
<td>$11,976,474</td>
<td>$11,568,733</td>
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<tr>
<td>Management &amp; general expenses</td>
<td>$2,668,608</td>
<td>$2,025,931</td>
<td>$2,190,100</td>
<td>$2,206,159</td>
<td>$2,277,784</td>
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<tr>
<td>Fundraising</td>
<td>$554,369</td>
<td>$348,856</td>
<td>$263,045</td>
<td>$433,547</td>
<td>$433,105</td>
</tr>
</tbody>
</table>

**Total Expenses** | $24,597,321 | $17,547,439 | $16,258,089 | $14,616,180 | $14,279,622 |

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**In a Nutshell …**

This has been a year of tremendous growth—having more than doubled in revenue from 2016 to 2020, and our plan for the coming years is to nearly double again.

This growth reflects the trust of our city, county and VA funders who make the depth and breadth of the programs and services we offer. Our individual, corporate and foundation donors contribute funds—primarily general operating funds which not only underscore their respect for the work we do and how we deliver services, but also endorse HomeFirst Services as a well run business in good times and bad.

The other driver—especially in the last half of the fiscal year is the unfortunate growing need for homelessness services throughout our community. We appreciate the support!
## INDIVIDUALS & FAMILIES

### $25,000+
- Mark & Mari Donnelly

### $10,000 - $25,000
- John A. & Susan Sobrato
- Janice & Thomas Berthold
- Scott Lefaver & Liz Yee Lefaver
- Anonymous
- Harita & Jayendra Patel
- Linda Chin & John Parissenti
- Steven Kleiman & Helen Bradley
- Mary Ellen & Tom Genovese
- Daniel & Charmaine Warmenhoven

### $5,000 - $10,000
- Oliver Roll & Nasha Fitter
- Paul & Deborah Baker
- Derek & Valerie Sanders
- Allen & Cynthia Ruby
- Melanie & Christopher Harrell
- Teresa Patron
- Heinz & Thersea Binder
- Suresh & Suzanne Bhat
- Omar Family Charitable Fund
- John & Tashia Morgridge
- Chad & Elizabeth Steward
- Edgar Thrift, Jr. & Gail Ross Thrift

### $2,500 - $5,000
- Leslie Daniels & Michael Logue
- Leonard Shen & Susan Cohen
- John & Penny Pollock
- Stan & Karen Watt
- Nicholas Dinh & Lien Nguyen
- Rohit Rishi
- Stacey Robinson
- Eleanor Smith
- Gary & Nicola Gordon
- Rosanne & Dana Reed
- Janet & Eric Hagquist
- Shawna Rosen & David Keith
- Jeff & Cathie Thermond
- Duncan & Tanya Winn
- Andrea Urton

### $1,000-$2,500
- Roger & Marie Conley Smith
- Sri Venkat & Sylvie Lemuer Venkat
- Juliet Belko
- Armaynous Bassem
- ChiHua Lee
- Peyton Longlet
- James Montanaro
- Elene Terry
- Stephen & Mary Ellen Barasch
- Joyce & Patton Milligan
- Michael & Victoria Pope
- Adam & Cheryl Sweeney
- Tom & Linda Waldrop
- Samuel & Mary Winklebleck
- Timothe Hockin
- David Fowler & Kathleen Demetri
- James & Alison Barta
- Laura & Jeff Robbin
- Wendy Bartlett
- Philip Letts
- Laura Liccardo
- Suzy Papazian & John Affaki
- Joseph Lichy & Elizabeth Greyber
- James & Margaret Shulman
- Debbie Caminiti
- Richard & Juania Miyashiro
- Kirk & Kimberly Heinrichs
- Shelia Watt
- Janette Mello
- Courtney Behm
- Pamela Berry
- Martha Johnson
- Anonymous
- Thomas & Kathleen Ormseth
- Lorraine & Dean Johnson
- Art & Heidi Stein
- Needamaglam Balachander
- Paul Billig
- Megan Brewster
- Lee Dardis
- Bruce Edwards

### $1,000-$2,500 Cont’d
- Pamela Berry
- Martha Johnson
- Stephanie Demos
- Thomas & Kathleen Ormseth
- Lorraine & Dean Johnson
- Lis Hammel
- Robin Hayr
- Sheryl Heckmann
- Quin Kennett
- Lis Hammel
- Lorraine Lee
- Jacqueline Lincoln-Owyang
- Peggy O’Laughlin
- Carole Payne
- Claire Pennline
- John Ralston
- Lis Hammel
- Robin Hayr
- Sheryl Heckmann
- Matthew Seal
- Andy Steingruebl
- Adrian Taylor
- Tae Yoo
- Robert & Denise Aitken
- Aniruddha Vaidya & Neerja Bhat
- Frank & Lisa Bizarro
- Marlene Somsak & Jerry Burger
- David & Susan Burwen
- Kwun-Nan Lin & Hsiu-Chuan Hsu
- James & Claire Lakner
- Roger & Marilyn March
- Stephen & Jennifer McHenry
- Jim & Teresa Ojeda
- Byron & Stephanie Scordelis
- Nicholas Steiner & Melissa Tronquet
- Leslie & Christopher Yates
- John Egan

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### Additional Gratitude

- Thank you to all our generous donors for their support.
- Your contributions are making a difference in our community.

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**Note:** This list is provided for informational purposes and may not be comprehensive. For a complete list of donors, please refer to our annual report or visit our website.
**FOUNDATIONS, SERVICE & FAITH-BASED ORGS., NPO’S**

**$100,000+**
- Thomas R. Bettencourt Endowment Fund
- Destination:Home
- David & Lucile Packard Family Foundation
- Kaiser Foundation
- $50,000 - $100,000
- Legacy San Jose Alviso Youth Foundation
- Hurlbut-Johnson Charitable Trust
- Sobrato Family Foundation

**$20,000 - $50,000**
- Ronald & Ann Williams Charitable Foundation
- The Church of Jesus Christ Latter-Day-Saints

**$5,000 - $20,000**
- Goddard Family Foundation
- Ed & Gail Thrift, Jr. Our House Youth Endowment Fund
- United Way of the Bay Area
- Heffernan Foundation
- Orrick, Herrington & Sutcliffe Foundation
- Sunnyvale Presbyterian Church
- Brandenburg Family Foundation
- Chinmaya Mission San Jose

**$1,000 - $5,000**
- Cupertino Rotary
- Los Altos Community Foundation
- Bellarmine College Preparatory
- Mission Santa Clara
- Tosa Foundation
- Heaven’s Helping Hand Foundation
- The Church of Jesus Christ Latter-Day Saints – Sunnyvale Ward
- Welcome Wagon #3
- First Congregational Church of San Jose
- Heart of West Michigan United Way
- Raff Paisley Family Fund
- Bethel Lutheran Church & School
- Good Samaritan Episcopal Church
- The Health Trust
- Knowledge for Life
- Thua Thien-Hue Friendship Association
- Vanguard Charitable
- Morrison & Foerster Foundation

**CORPORATIONS**

**$50,000+**
- Rippleworks

**$15,000 - $50,000**
- Google
- Apple

**$10,000 - $15,000**
- El Camino Healthcare District
- Forty Niners Football Company LLC
- San Jose Water Company

**CORPORATIONS, Cont’d**

**$5,000 - $10,000**
- Visa International
- LinkedIn
- Claddagh Construction, Inc.
- Interra Systems
- Technology Credit Union
- Western Digital

**$5,000 - $10,000**
- Heritage Bank of Commerce
- Pai Homes LLC
- ROEM Development Corporation
- Simply Good Works
- BPM LLP
- Suhr Risk Services
- F5 Networks
- Hewlett Packard
- Microsoft Corporation
- Netflix
- Adobe Systems, Inc.
- Avidbank
- NVIDIA
- IBM Employee Services Center
- Cisco Systems, Inc.
- California Janitorial Supply Corp.
- Ingram Micro Community Relations Fund
- Sims Metal Management

_Solely in the interest of space we have included a limited number of our fabulous donors. A list of every donation is posted on our website: [www.homsefirstscc.org](http://www.homsefirstscc.org). We apologize for any error in attribution. Please contact us so that we can correct our records if we have misspelled your name or any other critical information._
Ways to Give

Contributed Income

Your generosity enables us to help more of our neighbors living with housing insecurity find their way home—to a permanent, safe and secure home of their own. It is written that “Giving is the greatest act of grace.”

There is virtually limitless potential in the area of donations. From Foundations—HomeFirst Services is delighted to benefit from large and small grants. From Corporations, grants tend to be more rare, but programs such as event sponsorship, employee matching gifts programs and donations tied to volunteer service hours are the core of their giving. It is individuals who provide the widest range of impact—from large bequests and memorial funds to cash gifts made on-line or by check, single gifts and monthly pledges that provide the greatest flexibility. HomeFirst Services is grateful for all gifts!

There are many ways to give—all greatly appreciated.

• Go on-line and make a gift of any amount securely with a credit or debit card. Consider a recurring monthly gift.

• Donate stock or real property.  
  Email: info@homefirstscc.org with questions and ideas.

• Create your own giving campaign to celebrate a birthday, anniversary, graduation. The satisfaction of involving friends, family and business associates can be greatly rewarding.

• Support our annual fundraising event In From the Cold.

• Make a lifetime gift by creating a Legacy Giving Plan with your financial planner—wills, donor advised funds, and more provide a way to build a lasting legacy.

Volunteer

In 2020 we face extraordinary challenges with the COVID-19 pandemic which is an increased threat to our home insecure clients. Check out the website (www.homefirstscc.org) for individual and group volunteer opportunities. We look forward to welcoming individuals, families and groups to cook meals for our shelters, assemble move-in kits and so much more.
What They Say

“When I’ve been in need or in homeless situations, they’ve come and rescued me. I love the staff. It just feels like home.”

— Alexis, Emergency Interim Housing

“When you have that experience, you kind of understand where these people are coming from.”

— Formerly homeless staff Jennifer

“Home means to me where you can open the door, go inside and you can feel some sense of safeness, being comfortable and just let your worries kind of dissipate. And that all came true with my housing experience with HomeFirst.”

— US Navy Veteran Eric